

Burbank Sanitary District

Community Meeting to Discuss New Solid Waste, Green Waste and Recycling Collection Services



May 12, 2007



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Agenda

- ☐ Why the Changes
- ☐ Steps Taken by the District
- ☐ Your New Hauler
- ☐ Summary of New Services
- ☐ Summary of Rates
- ☐ Open Discussion



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Why the Changes?

- ☐ Current contract expires June 30, 2007
- ☐ Must comply with new state and federal laws and regulations
 - ☐ Clean air collection vehicles
 - ☐ State landfill diversion requirements
 - ☐ New recycling programs to meet current and future requirements
- ☐ Rates have not changed since 1993
 - ☐ Fuel – increased by over 300%
 - ☐ Labor – increased by over 200%
 - ☐ Landfill disposal – increased by over 450%
 - ☐ Collection vehicles – increased by over 225%



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Steps Taken By the District

- ❑ Current hauler declined District's offer to extend the current contract
- ❑ Conducted a Competitive Proposal Process
 - ❑ Received 3 proposals
 - ❑ One company was determined to be non-responsive
 - ❑ Negotiated with the 2 qualified companies
 - ❑ Received price concessions from GreenWaste Recovery



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Your New Hauler:

GreenWaste Recovery

- ☐ Company size
 - ☐ Privately held company based in San Jose in operation for 16 years
 - ☐ Will serve over 260,000 households in California by the end of 2007
 - ☐ Currently serves San Jose, Petaluma, Woodside, Portola Valley, San Juan Bautista, Lexington Hills and Santa Cruz County
 - ☐ \$41.1 million in annual revenue
- ☐ Recycling Facilities to be used
 - ☐ GWR facilities in San Jose
- ☐ Provide new carts/bins
- ☐ Split-body truck – 1 truck for both garbage and green waste
 - ☐ Requires 2 vehicle stops per residential account



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Summary of New Services:

Service Improvements

Service/Contract Item	Current Contract	Proposed Contract
Customer rates that provide incentives to participate in recycling and green waste programs	<input type="checkbox"/>	<input checked="" type="checkbox"/>
New collection carts in 20, 35, 65, and 95 gallon cart sizes	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Collection of recyclables in one cart	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Weekly collection of green waste	<input type="checkbox"/>	<input checked="" type="checkbox"/>
One free customer requested bulky waste clean up per year	<input type="checkbox"/>	<input checked="" type="checkbox"/>
New split-body residential collection vehicle to reduce the number of vehicle passes/house from 3 to 2 and meet all clean air emissions requirements	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Free collection of used motor oil, dry cell batteries and E-Waste	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Required recycling and green waste services as part of commercial collection services	<input type="checkbox"/>	<input checked="" type="checkbox"/>



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Summary of Rates:

Residential Collection

Comparison of Single Family Rates – CURBSIDE				
	Current Hauler		GreenWaste Recovery (2007)	San Jose (2007)
	Current (set in 1993)	Adjusted for Inflation*		
20 Gallon	N/A	N/A	\$16.15	\$24.30
35 Gallon	\$14.90	\$23.32	\$20.43	\$25.80
65 Gallon	\$18.45	\$28.87	\$32.06	\$51.60
95 Gallon	\$21.95	\$34.35	\$43.70	\$77.40

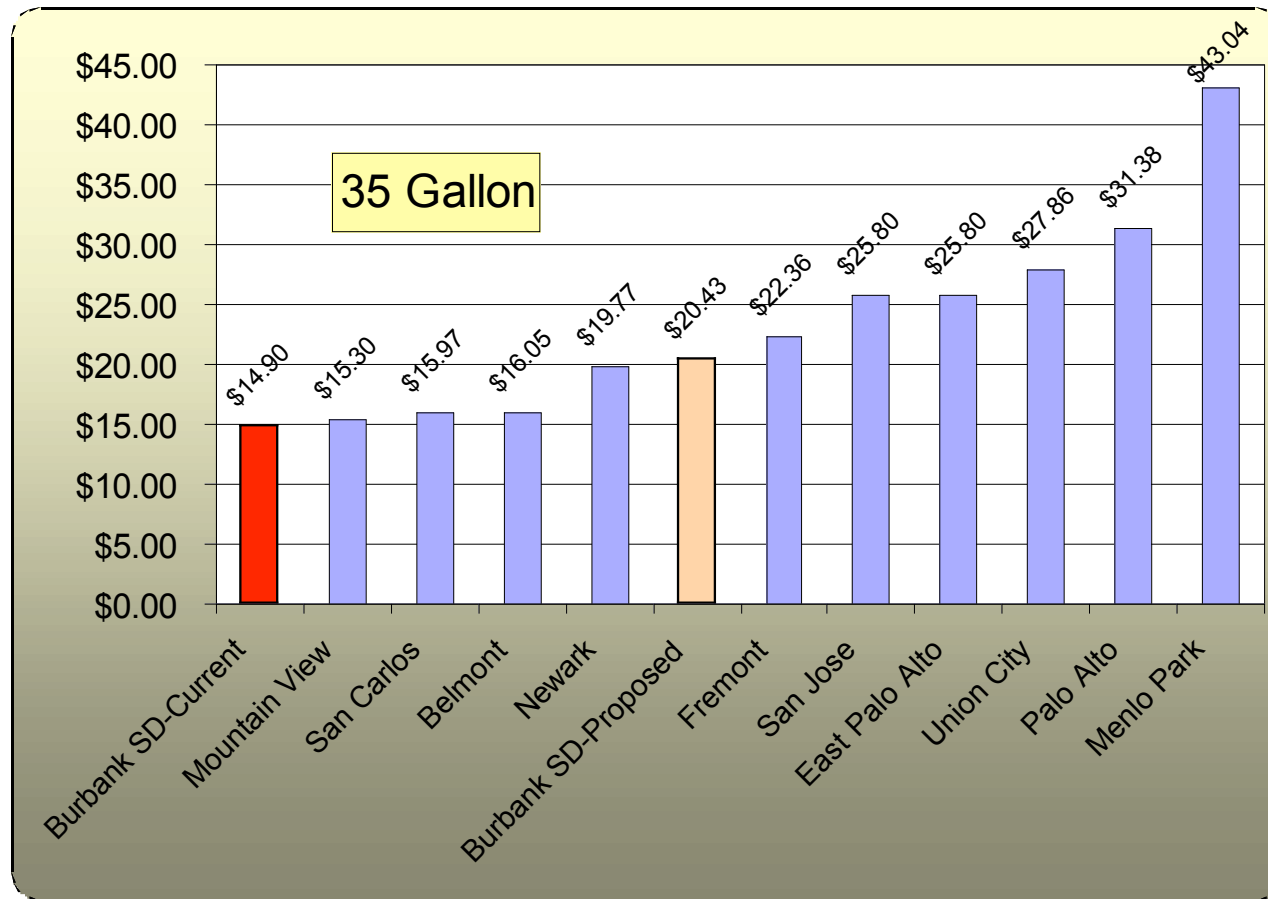
Comparison of Single Family Rates - BACKYARD				
20 Gallon	N/A	N/A	\$24.23	\$96.30
35 Gallon	\$19.02	\$29.76	\$28.88	\$97.80
65 Gallon	\$23.10	\$36.15	\$40.14	\$123.60
95 Gallon	\$27.19	\$42.55	\$51.78	\$149.40

*Adjusted for inflation for 1994 - 2007



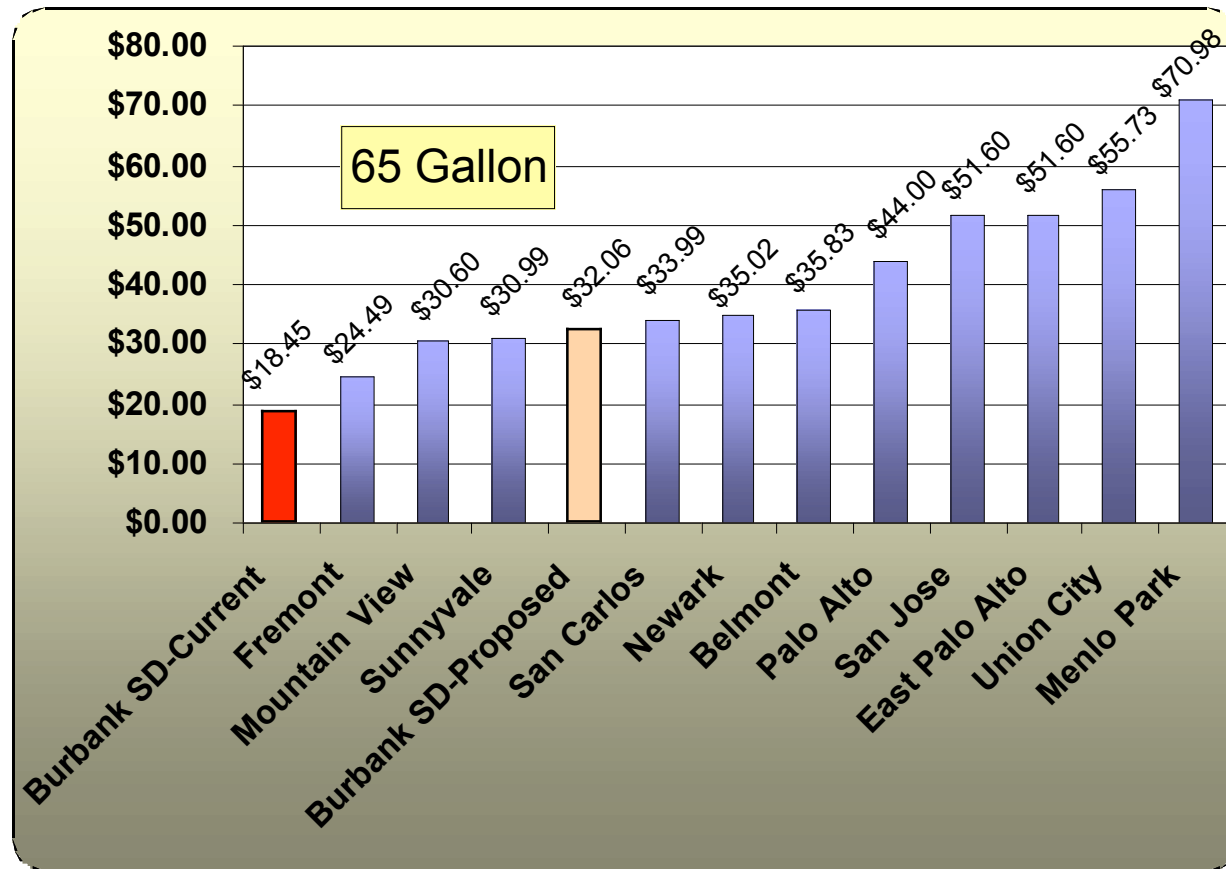
Summary of Rates:

Comparison to Surrounding Communities



Summary of Rates:

Comparison to Surrounding Communities



Open Discussion

- ☐ Questions and Answers
- ☐ Next Steps



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